



FARMER'S REPORT

MARKET TRENDS | 12.6.2019



PRODUCE

KEY

- ↑ - Anticipating an up market
- - Anticipating a steady market
- ↓ - Anticipating a down market

All produce pricing trends are based on USDA data as of December 3, 2019.

VEGETABLES



POTATOES

- **Russets:** The market on russets is steady this week, including Norkotahs and Burbanks out of Idaho, with moderate supply and demand reported. Norkotahs out of Washington/Oregon are steady with moderate supply and demand reported. Quality will vary by growing region and variety.
- ↓ **Reds:** The red potato market is steady, to down this week. Product out of Minnesota is down, with lighter supply and moderate demand reported. Product out of Wisconsin is steady, with light supply and demand reported.
- **Yellows:** The yellow potato market out of Florida is steady, with moderate supply, good quality and good demand reported.



CABBAGE ↑

Round Green: The cabbage market is up this week, with moderate supply and good demand.



LEAF LETTUCE

- ↓ **Green Leaf:** The green leaf market is down this week with good supply and good demand. Quality is good also.
- ↓ **Romaine:** The romaine market is down this week, with good supply and demand. Quality is good, too.



ICEBERG LETTUCE ↑

The iceberg market is up this week, with moderate to good supply and good demand.



GARLIC →

No issues to report on domestic garlic. Good supply and quality are being reported.



ONIONS →

The jumbo yellow onion market is mixed this week. Product out of Washington/Oregon is up, while product out of Idaho is steady. There is moderate supply and demand out of both growing regions reported. The only issue being reported is smaller sizing.



MUSHROOMS →

No issues to report on mushrooms coming from the East Coast, except that Crimini supply is still tight, and this trend is expected to stay through December. There continue to be supply and quality issues for mushrooms coming from the West Coast.



CILANTRO →

The cilantro market is mixed this week. Product out of Oxnard, California is up on 30's and steady on 60's, with moderate supply and demand reported. Product out of Mexico is down on 60s, also with moderate supply and demand reported. Product out of Imperial, Coachella Valley and Paolo Verde California, Central and Western Arizona, is up on 30's and on 60's, with moderate supply and demand reported. Quality will vary by growing region.



CUCUMBERS ↑

Cucumbers are steady to up in price for the week. The East supply is reported as light; the West supply is reported as steady. Demand in the East has picked up a bit, which has also added to the tighter supply. Quality is reported as fair in both regions.



CELERY ↑

The celery market is up this week. Supply and demand are



moderate. Quality is good. Expected rain this week may impact harvesting.

YELLOW SQUASH ↓

Yellow squash is down in both the East and the West for the week. Supply has improved in the East, but quality is poor. The West supply is still light due to rain, but prices are dropping slightly, and quality is fair. Florida is seeing a larger price drop than Mexico for the week.



ZUCCHINI ↑

Zucchini market prices continue to be mixed for another week. Florida is reporting lower prices, with their supply improving week over week. The West has seen lighter harvests due to rain, so their price is increasing for the week. Quality is fair in the East and poor in the West.



GREEN BEANS ↓

The green bean market is down this week. Machine-picked product from South Florida is down, but the market continues to be high, with lighter supply and demand exceeding supply reported. Imported Haricot verts are down, with moderate supply and demand reported. Handpicked product from Mexico is down with moderate supply and demand reported.



BELL PEPPERS

- **Green:** Green bells are steady to down for the week. The East supply has improved after the recent cold weather, and the West continues to push out good volumes. Quality in both regions is good.
- **Red:** Red bell peppers are steady to down for the week. Supply continues to be limited in the East, with fair supply in the West. Demand continues to be strong for red bells. Quality continues to be good in both hothouses and field-grown product.



TOMATOES

- ↑ **Rounds:** Round tomato prices are up significantly in both growing regions. Supply is light in both the East and West. Quality is fair in the East and poor in the West.
- ↑ **Romas:** Roma tomato prices are up significantly for the week. Both the East and West are seeing large price increases due to light supplies. Quality is poor in the West and fair in the East.
- ↑ **Cherry:** Cherry tomatoes are up in price for the week. Both Florida and Mexico are seeing lighter harvest, causing the price jump. Mexico is seeing a smaller price drop than Florida. Quality is fair in both regions.
- ↑ **Grape:** Grape tomatoes are up in price for another week. Supply continues to be fair in both regions. Quality is a mix of fair and good.



CARROTS →

The jumbo carrot market is steady this week, including product out of California and Mexico. There is moderate supply and demand out of both regions reported. Quality continues to vary out of Mexico.



GREEN ONIONS ↓

The green onion market is steady to down this week. Product out of Mexico is down on large, down on medium and steady on small, with moderate supply and light demand reported. Product out of South Carolina is steady, with lighter supply and good demand reported. Quality will vary by growing region.



CAULIFLOWER ↓

The cauliflower market is down this week, with good supply and demand. Quality is good.



ASPARAGUS ↑

The asparagus market is mixed this week. Product out of Peru is up, with good supply and moderate demand. Product out of Mexico is down, with lighter supply and demand reported. Quality will vary by growing region.



BROCCOLI ↓

The broccoli market is down this week, with good supply and demand. Quality is good also.

HANGING FRUIT



APPLES AND PEARS

- ➔ **Apples:** All varieties out of Washington are steady, with moderate supply and good demand and quality being reported.
- ➔ **Pears:** The pear market out of Washington remains stable, with moderate supply, good quality and lighter demand reported.

CITRUS



LEMONS ➔

Pricing is steady for lemons out of California, and down slightly for product out of Mexico. D-1 and D-3 fields are in full production in California. There is rain in the forecast for the growing regions, which could delay harvests and cause potential quality issues. For now, quality is good.



LIMES ↓

Lime prices are down for the week. Demand has slowed down after the holiday rush. As we approach the holidays, harvests and crossings are expected to slow down. Quality continues to be good.



ORANGES ➔

Navel orange prices out of California are steady to down for the week. Rain is in the forecast, which could cause harvest delays on Navels. Navels continue to trend toward the 88's and smaller sizes. Cara Cara's and Blood Oranges will be delayed, due to the rain coming into the growing region. Quality continues to be good, but the rain could impact future orders.

BERRIES



STRAWBERRIES ↑

There is an industry-wide shortage on strawberries. Salinas and Watsonville, California, are done for the season due to rain. The overall outlook for Santa Maria, California is that this region is also done. Supply will be very limited out of Florida and Mexico until Oxnard, California volume ramps up, weather permitting. Florida production has just begun; therefore, volume is very limited. Mexico production is underway, but small sizing and quality issues from rainfall and humidity are creating challenges.



GRAPES ➔

The grape market is steady to up this week, depending on the growing region. Autumn King out of Kern District, California is up on L-XL and up out of San Joaquin Valley, California. Autumn Royal, Red Seedless and Scarlet Royal are steady out of both Kern District and San Joaquin Valley. There is moderate supply and good demand reported.

TROPICAL



PINEAPPLES ↓

Pineapple prices are down slightly for the week. Pineapples continue to trend toward larger sizes. Volumes are expected to increase to meet holiday demand.



BANANAS ➔

Banana prices continue to be steady. Supply continues to be good, with no quality issues being reported.



AVOCADOS ↑

Avocado prices are up out of Mexico for this week. Supply is still good, with demand increasing as we approach the holidays. #2 availability continues to be good for the time being. Crossings and harvest will slow down for the upcoming holiday weeks. Quality looks to be good.

MELONS



CANTALOUPE AND HONEYDEWS

➔ **Cantaloupes:** The cantaloupe market is flat this week. Imported cantaloupes have begun in a small way, as predicted. The volumes will continue to increase in the upcoming weeks. Quality is good, and sizing is trending larger.



➔ **Honeydews:** The honeydew market is flat this week, too. Imported honeydew have also begun in a small way, as predicted. The volumes will continue to increase in the upcoming weeks. Quality is good, and sizing is trending larger.





BEEF

All current beef pricing trends are based on USDA data as of December 4, 2019. Last week's trends refer to the USDA market for the full week of November 25, 2019.

Cash cattle traded between \$117-\$120/cwt. last week. This week's cash asking prices from feeders are slightly higher than a week ago.

Last week's harvest was 553K head, down from the previous week, due to the holiday, and of that, 420K were of the steer/heifer variety. Cattle analysts are projecting this week's harvest to be back to normal levels.

The grade for the week ending November 22, 2019 came in with 80.7% of all the steers and heifers grading Choice or higher, up from the week prior. Select product was down at 16.1% and Ungraded reported down at 3.2%.

GRINDS

GROUND CHUCK: The ground chuck market experienced discounted prices last week, but this market historically rises in price from now until mid-January.

GROUND BEEF 81/19: 81/19 ground beef saw a slight decline in price last week. Similar to the ground chuck market, 81/19 ground beef historically increases in price from now until mid-January.

GROUND BEEF 73/27: The 73/27 ground beef market is trending similarly to both the Ground Chuck and 81/19 Ground Beef market in both the short-term and long-term outlook, according to analysts.

ROUNDS

PEELED KNUCKLES: Peeled knuckles traded down across all grades last week. Historically, this market rises in price from now until early January, before relatively flat trading into February.

INSIDE ROUNDS: Inside rounds experienced discounting in last week's market across all grades. Historically, Inside rounds trade flat through the first few weeks in December, before increasing in price through early January.

BOTTOM ROUND FLATS: Bottom rounds flats traded down to steady last week. Looking at the historical three-year average, bottom rounds trade higher from now through mid-January.

EYES OF ROUND: Eyes of round traded flat to down last week. Eyes of round historically trade up from now through mid-January.

LOINS

STRIPS: Choice strips experienced higher prices last week, while the Select grade traded at a discount. Strips historically trade relatively flat from now through mid-February, before taking significant price increases in the spring.

TOP BUTTS: Choice top butts took what analysts would consider a sharp increase in price last week. Top butts historically trade slightly up to flat from now through January.

TENDERLOINS: Tenders are in their second week of sharp price declines after record highs in November. Tenders historically decrease in price through December and early January.

RIBS

RIBEYES: Both light and heavy ribeyes traded down on the Choice grade and higher on the Select grade. Like tenders, ribeyes historically decrease in price through the end of the year.

CHUCKS

CHUCK ROLLS: Chuck rolls took slight price increases last week on both grades. Although historical data would suggest higher trading from now through early January, analysts project chuck rolls to decline in the current market in the short term.

TERES MAJORS: Teres Majors traded slightly up to slightly down last week. Teres Majors historically start to take a slow climb in price higher from now through mid-April; however, given the recent run-up in prices, analysts are predicting some softness over the next few months.

BRISKETS: Briskets also traded slightly up to slightly down last week. Historically, briskets trade flat to slightly up from now through early January.

THIN MEATS

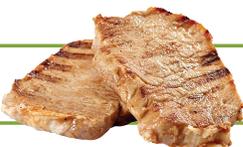
BALL TIPS: Ball tips experienced discounting on all grades last week. Analysts expect ball tips to increase in price over the next few weeks.

FLAP MEAT: Flap meat traded slightly higher last week. Like ball tips, analysts are expecting flap meat to increase in price over the next month.

FLANK: Choice flanks took what analysts would consider a sharp price increase last week. Flank steaks historically trade up from now through mid-March.

SKIRT STEAK: The skirt steak market took a price increase again last week. This market historically trades flat to slightly up from now through April.





PORK

Pork market information is from the week ending November 29, 2019.

Last week, the USDA-estimated hog slaughter was 2.343 MM, roughly 18% lower than the previous week, due to observation of the Thanksgiving holiday. Slaughter was up 4% compared to the week of Thanksgiving last year.

LOINS

Prices in the loin complex are up slightly. Retail activity is generally steady, along with reported forward sales. Historically, the loin markets generally become unsettled and dip to their annual lows over the next few months.

TENDERS

Pork tenderloin prices moved slightly higher. Prices have remained relatively flat on pork tenderloins for the past three months as supply and demand remain in healthy balance. Historically, pork tenderloin prices begin to move higher in the beginning of the year.

BUTTS

Pork butt prices continued to move slightly higher. Retail activity for bone-in butts was slightly higher compared to last year. The 5-year trend would suggest continued upward momentum into January, but last year it did not happen. As well, the larger harvest levels could keep any significant pricing spikes in check.

RIBS

The rib complexes eased lower. Both rib markets are trading higher than last year at this time. Packers continue to actively freeze and convert ribs for forward bookings, which may be creating perceived tightness in the rib markets. Historically, both rib items are poised to begin their upward price trajectory.

BELLIES/BACON

Pork belly markets dipped lower, and are currently aligned with last year's market and also the 5-year average. Over the next 30 days, belly prices historically see some lift. Belly markets should be considered volatile.

HAMS

Ham prices have peaked, and are beginning to fall. With current markets being almost double what they were last year at this time, prohibitive pricing is likely starting to push demand away. Markets historically move lower into the new year.

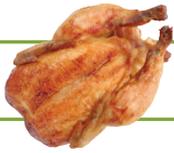
TRIMMINGS

Lean trimmings continued higher, and fat trimmings remained unsettled. From a timing perspective, the market is near the bottom, based on historical movement, so there may be some moderate choppiness over the next several months.

PICNICS

Picnic prices continue to have strength that is surpassing everyone's expectations, but the breakdown on the boneless is likely signaling a peaking market. The rally in both picnic markets has been steeper than in past years. Based on historical movement, prices are expected to correct lower at any moment.





TURKEY

BONELESS, SKINLESS TURKEY BREASTS

Boneless, skinless turkey breasts were slightly down this week, as buyers have completed filling any voids for the holidays. In the near term, analysts expect a flat to slightly downward market.



CHICKEN

Poultry market information is from the week of December 2, 2019.

This week, small, medium and jumbo wing markets remained unchanged, as well as small and medium boneless breasts. However, the jumbo boneless breast market has increased slightly. Analysts state the demand in this market from retail, Further Processors and export have drawn increased interest. There were not any changes in select or jumbo tenderloins this week. In the near term, analysts forecast that these markets should trend flat to upward, as Further Processors continue to move in and out of these markets.

Increased interest in export markets has been reported, while domestic demand remains sluggish. Leg quarters, leg meat and bone-in whole leg markets slightly increased, with anticipation of increased export demand. The thigh meat market was unchanged this week, with increasing export interest. Analysts predict these markets could trend flat to upward in the near term. Whole birds/WOG demand is balanced for now. As supply increases, analysts report that this could result in a flat to slightly downward market trend.

BROILER-TYPE EGGS SET IN THE UNITED STATES DOWN 1%

Hatcheries in the United States weekly program set 233 million eggs in incubators during the week ending November 30, 2019, down 1% from a year ago. Average hatchability for chicks hatched during the week in the United States was 82.1 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

BROILER-TYPE CHICKS PLACED IN THE UNITED STATES UP 2%

Broiler growers in the United States weekly program placed 182 million chicks for meat production for the week ending November 30, 2019, up 2% from a year ago. Cumulative placements from the weeks ending January 5, 2019 through November 30, 2019 for the United States were 8.90 billion, up 2% from the same period a year earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

WHOLE FROZEN TURKEYS

The whole turkey market was flat this week. Analysts expect this market should trend flat to downward, now that we have passed the Thanksgiving holiday.

WHOLE CHICKEN & CUT-UP PARTS

Analysts report that small bird supply and demand is still out of balance, pushing pricing higher, as demand is harder to fulfill. Analysts believe this trend may continue into 2020. The market for larger-size whole birds and WOGs is in a balanced market. As jumbo bird availability increases, analysts believe this could develop into slight decreases in pricing for the near term.

BONELESS, SKINLESS BREASTS & CHICKEN TENDERLOINS

The select/small boneless breast market was flat this week. It is reported that this market continues to be supported by the YTD headcount deficit in the small bird category. As the market moves into what is historically a higher-demand boneless breast season, analysts believe the select/small market could trend flat to slightly upward in the near term. The medium boneless breast market was unchanged, with minimal spot load offerings. The jumbo boneless breast category was slightly up this week, with minimal spot product offerings, and held with confidence. Analysts believe that with additional Further Process, retail and export interest, markets will trend flat to upward in the near term.

This week, select/small and jumbo tenderloin markets were flat. Analysts reference Further Processors and retailers continue to move in and out of these markets, which could result in a flat to upward trend in the near term.

WINGS

All categories of the wing markets were flat this week. Analysts expect the small wing market will trend flat to upward for the near term. Medium wings will consistently be harder to uncover, due to lack of processors growing medium-size birds. Analysts' expectations are that the medium market will remain flat to upward in the near term. The jumbo wing market went unchanged this week. Spot product offerings are minimal and held with confidence, as channels are backfilled from reduced production over Thanksgiving week. The jumbo wing market is expected to trend flat to downward in the near term.

BONELESS, SKINLESS THIGHS

The boneless, skinless thigh meat market was flat this week. Spot offerings of boneless thighs have become harder to uncover, and are being held with confidence. Analysts' expectations are that this market will trend flat to slightly upward in the near term.



COMMODITY OIL

SOY, CANOLA AND PALM OIL

SOY OIL:

- The December soybean oil contract fell 2 points from the start of the week, closing on November 29, 2019 at \$.3042.
- The U.S. soybean harvest was reported at 91% complete last week, up from 85% the prior week, but lower than the five-year average of 97%.
- Domestic soybean board crush margins have recovered nicely since mid-October, rallying from a low of 60 cents per bushel in October to over \$1.00; this has helped to keep soybean oil basis values in check over the past few weeks.
- Democrats in Congress have put forth new legislation that would extend the biodiesel blender's tax credit for five years, with the last three years backing the credit down to 33 cents per gallon by the end of the term.

CANOLA OIL

- Canola seed futures remain rangebound. Adverse Canadian weather conditions through harvest have offered support, but stocks remain adequate, and Canada remains at an impasse with China on getting their seed exports back in rotation. Canola oil basis levels are holding at just above +500 FOB Midwest in the spot position.

PALM OIL

- Malaysian palm oil futures surged to a two-year high last week, as several analysts are now calling for a global production deficit in 2020, driven by lower overall production, higher biofuel mandates in Malaysia and Indonesia, and increased outright demand from both China and India.



DAIRY

All dairy pricing trends are based on USDA and CME data as of December 4, 2019

BUTTER

Churn rates remain steady, and are expected to increase in the upcoming weeks. Abundant cream availability has kept supplies flowing to plants and run rates are firm. Cold storage inventory remains readily available despite the seasonal drawdown in supplies. Prices have recently hit their lowest point all year.

CHEESE

Production schedules have remained active in the U.S., given the firm prices and favorable fall weather increasing spot milk availability across the country. This has led to lower milk prices, with cheese producers taking full advantage and keeping their vats full. Schedules continue to favor cheddar production, and have started to increase the nearby availability of product. Demand is seasonally in line with expectations. Increased milk production and availability should keep cheese production rates firm, helping to keep pressure on the cheese markets.



SHELL EGGS

Retail demand had been firm ahead of the Thanksgiving holiday, but should now see some slowdowns before the end-of-year holiday stockpiling starts to kick in. Analysts believe that this should help to improve overall supplies, as the higher prices have limited additional forward interest, as well as export demand. Canadian interest has still been active, but not nearly as heavy as pre-rally levels. Urner Barry is reporting lower prices this week, and seasonally the shell egg markets continue lower for the balance of the year.

MILK & CREAM

Milk production in the U.S. is trending higher, as is seasonally the case. Analysts report cooler temperatures and some regions increasing herd numbers are contributing to the better output. However, nearby milk availability is still considered tight, with fluid milk demand stable for bottlers, as school demand is in full swing. Holiday demand is also starting in the cream market, as seasonal Class II demand is picking up.



SEAFOOD

All seafood pricing trends are based on Urner Barry data and supplier quotes as of December 4, 2019.

SHRIMP, DOMESTIC

(WHITES AND BROWNS): Analysts continue to see firmness in both Whites and Browns, due to strong demand and low levels of raw material available.

(DOMESTIC PUDS): It is reported the market is firming, as processors bid up product.

SHRIMP, IMPORTED

(BLACK TIGERS AND WHITES): The seafood industry reports stable pricing on Tigers. However, bidding is moving to White shrimp, resulting in a steady to weaker market, according to analysts.

(MEXICAN BROWNS AND WHITES): Analysts report that suppliers may have a concern on Browns, as well as large-size shrimp that are in very tight supply.

CATFISH

DOMESTIC: Production is being reported by vendors as steady. Pricing is expected to be steady for the next 30 days, according to analysts. H&G product continues to be firm.

IMPORTED: Urner Barry reported higher pricing, due to the Chinese consuming more fish because of the lack of pork caused by the African Swine Fever outbreak.

SALMON

ATLANTIC FARMED SALMON: Analysts report that the frozen market is stable. The fresh market is split. The European market is up slightly; however, the Chilean market is down slightly.

MAHI-MAHI

Analysts report that pricing is steady with fewer offerings. Inventory is in good shape along all size portions. The 2019-2020 season is getting underway in Peru now.

SCALLOPS

SEA: Reports indicate that pricing has shown some volatility on the fresh side, with U-10's firming. Frozen prices continue to be stable to slightly down.

BAY: Pricing is stable for next week, but analysts indicate that bay scallops could move higher, with further receipts that would have the additional tariff associated with it.

TILAPIA

Demand has been steady, as analysts point to the market settling into higher costs.

PANGASIIUS

Pricing is now steady, as reported inventory levels on 5-7's and 7-9's are in good supply. There are some reports that 3-5's are tight. Reports are showing a possible higher price point for the Lenten season (end of February to early April in 2020).

WHITEFISH COMPLEX

COD: It is reported that pricing is stable. Reports indicate that inventory is firm, behind strong demand, as other similar species increase in price.

POLLOCK: The fishery for Pacific pollock has produced only smaller, 2-4 oz. fillets. Analysts expect that this could cause an inventory issue for frozen loins if fisheries don't start catching larger fish. Larger fillets of 4-6 and 6-8 oz. are very tight.

HADDOCK: Vendors are reporting that pricing is stabilizing. Analysts report that this will improve moving into Q1 of 2020.

FLOUNDER: Inventory levels are in good shape. Vendors report seeing lower pricing on Argentine fillets, as they have reported more inventory in the U.S. than they want to hold.

TUNA, YELLOWFIN

(FROZEN STEAKS & LOINS): Analysts report that tuna pricing and inventory is stable.

SWORDFISH

Analysts report that swordfish pricing is stable. Inventory levels are in very good shape.

KING CRAB

(RED & GOLDEN): Analysts report product is very short in the marketplace, and is expected to be tight ongoing. Golden product of Russia is increasing in price.

CRABMEAT

(BLUE & RED, PASTEURIZED): Analysts report that the Blue Swimming Crab market is stable.

Mexico Blue Crab season is in full production now, on both the East and West Coast. Distributors should see more inventory imported into the U.S.

SNOW CRAB

ALASKAN: Most vendors are off the market, with very little if any product out there currently. The 2019-2020 quota has been announced; there will be an increase of 20-25%, and the expectation is the majority of the catch will fall into the 5-8 oz. size range.

CANADIAN: Production has ended in Canada. Vendors are reporting that all sizes are getting tight with inventory. Urner Barry is reporting higher pricing now on all size clusters, with very limited offerings available. Distributors will have to start looking at Russia and Norway for additional product.

LOBSTER

NORTH AMERICAN LOBSTER: Pricing is moving higher on tails, as production is very slow. Vendors are reporting poor inventory levels. The Maine fishery is coming to a close, and it is projected that the fishery will be off 40% YOY.

LOBSTER TAILS, WARM WATER: Vendors are reporting the harvest is now coming in at a decline of 55% YOY. It is expected that overall demand and lack of inventory will continue to put ongoing pressure on this category. Analysts expect this trend to be ongoing.

LOBSTER MEAT: Pricing is moving up, and demand is reported as steady.

U.S. TRADE DISPUTE WITH CHINA – PRODUCTS IMPACTED

Products with Price Increases

Tariff Group	USF Product Group Impacted	PIM Categories Impacted
Metals - Iron, Steel, Aluminum	Disposables	Foil Bags, Foil Carryout Containers, Foil Roll, Trays and Pans, Foil Wraps and Sheets, Basket Liners
Metals - Iron, Steel, Aluminum	CES	Heavy Equipment, Smallwares, Parts & Supplies
Metals - Iron, Steel, Aluminum	Grocery	Beverages
Metals - Iron, Steel, Aluminum	Grocery	PC Savory Condiments
Metals - Iron, Steel, Aluminum	Canned Goods	Canned Tomatoes, Dry Pack Beans, EB Canned Fruit, Ketchup, Shelf-Stable Entrées, Canned Pasta, Oil, Dessert Toppings, Cocoa
Metals - Iron, Steel, Aluminum	Value Added Shelf-Stable	Sauces, Shelf-Stable: Gelatin, Pudding & Pie Filling, Shelf-Stable
Metals - Iron, Steel, Aluminum	Canned Goods	Canned Fruit and Veg., Pudding & Custard, Cheese, Sauces, Beans
Straws and Stirrers	Disposables	Straws, Drinking, Plastic/PLA - Straws, Stirrer, Plastic/PLA
Metals - Iron, Steel, Aluminum	Value Added Shelf-Stable	EB Gelatin, Pudding & Pie Filling, Shelf-Stable & EB Sauces, Shelf-Stable
Plastics	Disposables	Bags, Food Storage (PE) and (PP), Bags T-Shirt, Buckets, Can Liners, Cups, Dust Pans, Food Containers, Lids, Pastry Bags, Urinal Deodorizer, Aprons, Bibs, Headware (Disposable), Trays & Film
Paper	Disposables	Bags, Cups, Drinking Straws, Facial Tissue, Food Containers, Lids, Napkins, Paper Towels, Pizza Boxes & Circles, Toilet Seat Covers, Toilet Tissue, Register Tape (Disposable), Labels, Paper Wraps & Boxes
Fibers / Molded Fiber	Disposables	100% Cotton Fabrics, Cups & Bowls, Food Containers, Plates, Platters, Lids
Gloves	Disposables	Latex, Nitrile, PE, Vinyl/Synthetic
Frozen Seafood	Finfish & Shellfish	Catfish, Flounder, Haddock, Tilapia, Pasteurized Crabmeat, Scallops, Squid, Crawfish
Canned Fruit	Canned Fruit & Veg.	Mandarins, Nuts, Cauliflower, Other Fruits & Veg.